

FooteWork's NEW referral program puts money in your pocket!

First of all, I'd sincerely like to thank you for taking the time to read our quarterly newsletters. Our mailing list continues to grow on a monthly basis and I'm always challenged to come up with topics that both help to educate and entertain you. After all, how exciting can motor vehicle policies be?

Over the past 12 years since opening FooteWork, our #1 resource for helping and enlightening new clients to the benefits of FooteWork's services is good old fashioned Word of Mouth. In this day and age there are many types of advertising. But word of mouth is still the best method and the most flattering.

Because of this, FooteWork is launching a new program that thanks our existing clients.

Beginning today, if you refer **three** new clients to FooteWork, we'll waive our normal basic service fee for you on your next visit to either of our FooteWork offices.

That's right, simply by helping your friends save time and frustration in the MVD titlework process, you'll receive the reward!

Best thing is, you won't have to do a thing to track this, we'll enter your information in our existing database when a new customer comes in and specifically mentions your name. After three new customers, we'll contact you and tell you about your free service fee. This free service fee will never have an expiration date so you won't lose what you've accomplished.

Thank you again for your continued support, especially in these trying times.

Ken Foote

NEWS!!!

FOOTEWORK NOW DOES ABANDONED INSPECTIONS!

After six years of asking the state, FooteWork has finally been granted permission to perform **Abandoned Vehicle Inspections!** This inspection is similar to the Level I VIN verification inspection that we currently do, but until recently, were restricted from doing it.

What does this mean for you? Now, if you have a vehicle that has been abandoned on your property, you won't have to wait the standard six weeks for the state inspector to perform the inspection. We can have an inspector come to you within days and in some cases, even the same day.

Better yet! Not only is every person on FooteWork's team able to do the inspection at our location, Jack our outside courier, can come to you and do the inspection. It doesn't get any easier than that!

If this is a service either you or someone you know needs, please call either our Prescott or Prescott Valley office to begin the process.

FOOTEWORK SAVES YOU MONEY ON YOUR OHV TAGS.

We recently had a customer come in to do a title transfer on his vehicle. In the process of talking to him, he mentioned he went online to get his new Off-Highway Vehicle (OHV) tag. I understand that some things are cheaper when you go online, but in this case, this person was sad to hear that by getting his OHV tag online, he wasn't able to take advantage of the reduced registration he's entitled to. Money saving features like this is something we will always tell you about whenever you use our services.

Besides, our happy, friendly, helpful faces are always nicer to see than your computer monitor!

STATE MAKES STAFFING CUTBACKS AT MVD OFFICES

Because of state budget shortfalls, Arizona has cut back its staffing at all of its state offices, including the MVD field offices. These cutback will affect almost every function of government, especially an already overburdened MVD system. Recently, we had customers come in telling us the wait times at the Prescott MVD is two to three hours.

FEATURED FOOTEWORK EMPLOYEE

Jack Martin

In each issue, we feature one of the FooteWork professionals who are trained to help you and are central to the great



customer service experience you receive.

Jack began with FooteWork in April 2008 and is without a doubt, the unsung hero of the FooteWork Team. Jack performs the twice weekly courier run to our dealerships, commercial accounts and individual customer's locations.

In addition to waving at "raving fans" while he drives down the road, Jack is also an accomplished Level I VIN, Bonded Title and Abandoned Vehicle Inspector!

Thanks Jack!

HELPFUL TIP—REMEMBER TO GET YOUR BOAT READY!

Now is the time to get your boat ready for the summer months. Of course, make sure the registration is current on the boat and trailer (we can help you with that if it's not).

Also, check your trailer tires for cracks or wear and ensure all of your trailer lights work.

Also, make sure your wheel bearings are properly lubricated.

Most importantly, make sure you have all the required safety equipment on your boat such as:

Personal flotation devices (PFDs or life jackets) for everyone on board.

Throw able flotation device (in the U.S., a Type IV PFD).

Navigation lights suitable for the type of boat operation visual distress signals (VSDs) which are effective both day and night .

Sound making devices including horns and bells.

Fire extinguisher.

FOOTEWORK'S PHILOSOPHY

- PROVIDE YOU WITH EXCEPTIONAL SERVICE.
- COMPLETE YOUR MOTOR VEHICLE TITLEWORK AS FAST AS POSSIBLE.
- FIND EVERY WAY POSSIBLE TO SAVE YOU MONEY WITH YOUR TITLEWORK.

VEHICLE OF THE MONTH

1940 Pontiac

Name: Casey Robinson

“FooteWork has been great over the years helping me with the titlework on many of my rare vehicles.”

This 1940 Pontiac was first purchased new by my father-in-law and I'm proud to be it's second owner. This 100,000 mile beauty boasts everything factory original, including the paintjob! With the exception of the seat and side panel cloth coverings, the only parts I've rebuilt are the engine and carburetor, which I've left factory stock.



KIND WORDS FROM OUR CUSTOMERS!

“Outstanding service! No Waiting! Worth every penny! ”

- Eric Trujillo

“This was so much easier and closer than going to the MVD.”

- Kim Seitzer

“You stayed open extra to help me. Thank you so much Almeda & Colleen!!”

- Jill Noble

DID YOU KNOW ABOUT OUR OTHER SERVICES?

- Mandatory Insurance Code Removal
- Aircraft registration
- Duplicate driver's licenses
- Affidavit of affixtures
- Transfer into and out of trusts
- Boat registration
- License plate refunds
- Driver's and vehicle record printouts
- 3, 30 or 90-day permits
- Level 1 inspections done at FooteWork's offices or we can come to your location
- Personalized license plates for gifts



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**BRING IN THIS
NEWSLETTER FOR 10%
OFF YOUR NEXT
SERVICE.
(MVD FEES EXCLUDED)**

www.footework.com

FooteWork Auto License & Title Service is licensed by the Arizona Department of Transportation to perform all functions for the MVD. For a small service fee, our staff will issue your title, registration and license plates while you wait. Our goal is a 10-minute turnaround time and your complete satisfaction.